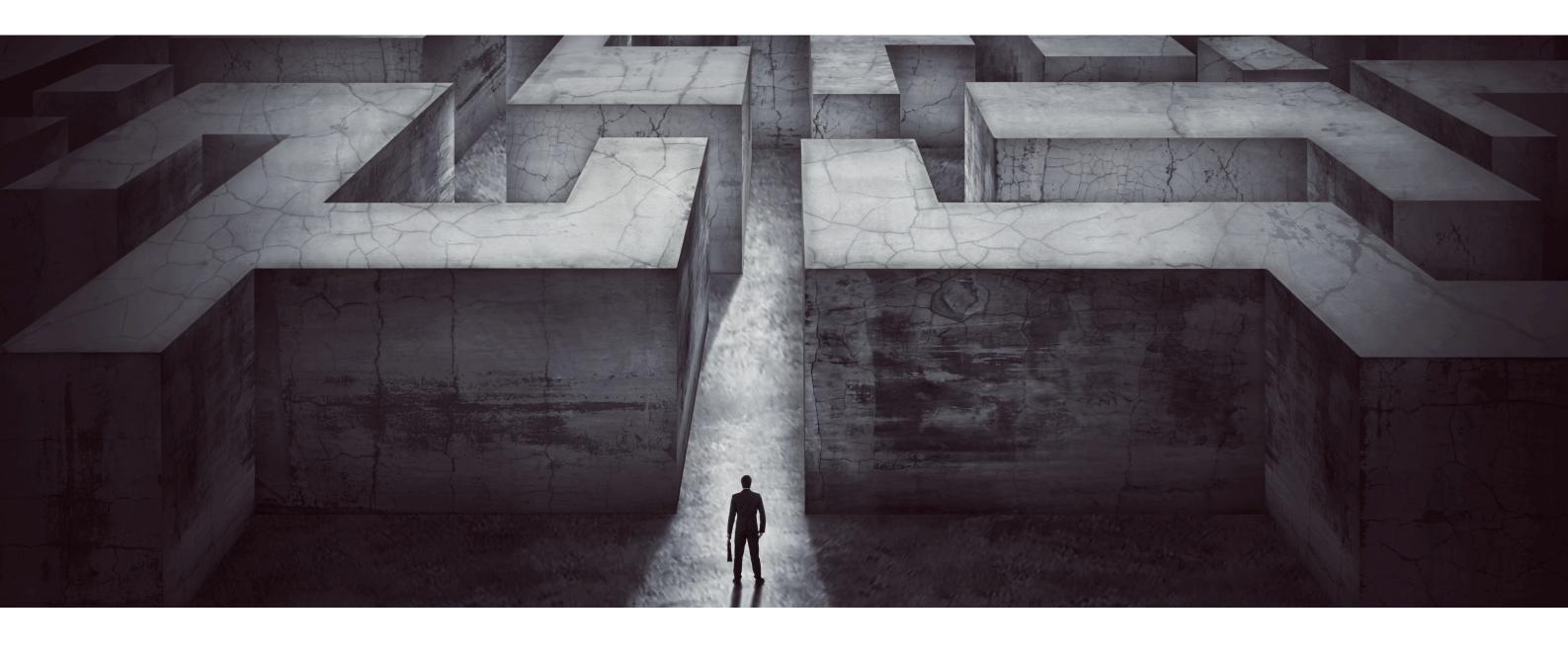


Case study

Empowering IT
Excellence: From
Strategy to
Securing Supplier
Relationships





Client Challenge

Our client had launched a new, strategic business plan that reinforced the need for a new IT strategy. This need also included a full re-sourcing of a fit-for purpose IT supplier ready to partake in improving the IT service delivery and supporting the digitalization journey.



Assignment

- Opticos was asked to develop an IT strategy for the client. The work was conducted in close collaboration with both the IT and Group Management Teams.
- Opticos was also asked to lead the sourcing of a new fit-for- purpose supplier following the new IT strategy aiming at reducing run costs, increase service scope, and add necessary capabilities related to the ongoing transformation.
- After signing the new contract, Opticos led the transition of services from incumbent to new supplier.

Client Benefits

The IT strategy enabled, supported and accelerated the IT transformation and was a critical success factor in achieving the goals and ambitions envisioned in the business plan. Key components addressed in the strategic work and directives in the following:

- A new target architecture, including new application landscape and roadmap for businesscritical systems
- Application rationalization, consolidation and modernization.
- A cloud first strategy and infrastructure consolidation and modernization.
- The selected supplier added necessary capabilities for the client to successfully fulfill the level of ambition in strategic areas
- Envision long-term commitment to future suppliers
- Become a trusted delivery partner to the client's business stakeholders for optimization, modernization and digitalization of workflows and back-office activities
- The selected supplier enabled and ensured commitment and trustworthiness both to internal stakeholders and externally to current and future suppliers



About Opticos

Opticos is a Management Consulting firm with a strong IT management practice. We empower business leaders to unlock sustainable business value.

Our team of seasoned consultants bring a wealth of experience and domain expertise, leveraging industry best practices to offer unbiased guidance and hands-on execution support across key business verticals - Risk and Compliance, Operational Excellence, IT Effectiveness and Business Transformation.



Opticos AB

Stockholm

Olof Palmes gata 23 111 22 Stockholm, Sweden

Öresund

Klub Aps St. Linnésgade 25 1361 Copenhagen, Denmark

Gothenburg

Kungsportsavenyen 1 411 36 Göteborg, Sweden

Bangalore

Opticos India Pvt. Ltd. RMZ Lattitude Commercial, Hebbal, Bengaluru, India

For more details info@opticos.se | www.opticos.se